

AUDIT REPORT FOR THE YEAR ENDED MARCH 31st, 2020

WORLD PARROT TRUST USA, INC. REPORT ON FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2020

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Independent Auditor's Report

Board of Directors and Management World Parrot Trust USA, Inc. Travelers Rest, South Carolina

We have audited the accompanying financial statements of World Parrot Trust USA, Inc. (the "Organization"), a not-for-profit organization, which comprise the statement of financial position as of March 31, 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of World Parrot Trust USA, Inc. as of March 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

McKinley, Cooper & Co., LLC

Greenville, South Carolina November 3, 2020

Members American Institute of Certified Public Accountants S.C. Association of Certified Public Accountants



STATEMENT OF FINANCIAL POSITION MARCH 31, 2020

| ASSETS | |
|----------------------------------|---------------|
| Cash | \$ 620,089 |
| Marketable securities | 94,107 |
| Accounts receivable | 2,120 |
| Due from affiliates | 20,985 |
| Inventory | 16,167 |
| Property and equipment, net | 3,110 |
| Total assets | \$ 756,578 |
| LIABILITIES AND NET ASSETS | |
| Liabilities | |
| Accounts payable | \$ 1,204 |
| Accrued expenses | 35 |
| Total liabilities | 1,239 |
| Net Assets | |
| Without donor restrictions | 755,339 |
| Total net assets | 755,339 |
| Total liabilities and net assets | \$ 756,578 |

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED MARCH 31, 2020

| | Without Donor | With Donor | |
|--|---------------|--------------|------------|
| REVENUES, GAINS AND OTHER SUPPORT | Restrictions | Restrictions | Total |
| Contributions | | | |
| Conservation | \$ - | \$ 299,268 | \$ 299,268 |
| Welfare | - | 59,884 | 59,884 |
| Other | 356,390 | 176,150 | 532,540 |
| Membership dues | 13,473 | - | 13,473 |
| Merchandise sales | 21,511 | - | 21,511 |
| Other income | 4,121 | 79 | 4,200 |
| Investment income | 13,083 | - | 13,083 |
| Interest income | 2,716 | - | 2,716 |
| Net assets released from restrictions | 535,381 | (535,381) | |
| Total revenue, gains and other support | 946,675 | | 946,675 |
| Cost of sales | 11,957 | | 11,957 |
| Net revenues, gains and other support | 934,718 | | 934,718 |
| EXPENSES | | | |
| Program services | 890,995 | | 890,995 |
| Supporting services | 48,590 | | 48,590 |
| Fundraising | 71,756 | | 71,756 |
| Total expenses | 1,011,341 | | 1,011,341 |
| CHANGE IN NET ASSETS | (76,623) | - | (76,623) |
| NET ASSETS, beginning of year | 831,962 | | 831,962 |
| NET ASSETS, end of year | \$ 755,339 | \$ - | \$ 755,339 |

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MARCH 31, 2020

| | | | Su | pporting | | | | |
|-------------------------------|----|---------|----------|----------|-------------|--------|-------|-----------|
| | P | rogram | Services | | Fundraising | | Total | |
| EXPENSES | | | | | | | | |
| Salaries and related expenses | \$ | 83,298 | \$ | 23,921 | \$ | 25,341 | \$ | 132,560 |
| Grant and contract expense | | 785,700 | | - | | 1,730 | | 787,430 |
| Projects | | 10,166 | | - | | 147 | | 10,313 |
| Professional fees | | - | | 16,095 | | 15,540 | | 31,635 |
| Telephone and internet | | 18 | | 234 | | 3,885 | | 4,137 |
| Postage - shipping and office | | 265 | | 3,808 | | 914 | | 4,987 |
| In-house publications | | - | | - | | 11,708 | | 11,708 |
| Travel and meeting | | 9,041 | | - | | 2,361 | | 11,402 |
| Fundraisers | | - | | - | | 3,793 | | 3,793 |
| Tax and registration | | - | | 714 | | 3,445 | | 4,159 |
| Depreciation | | 2,284 | | 130 | | 182 | | 2,596 |
| Miscellaneous | | - | | 3,528 | | 351 | | 3,879 |
| Bank fees | | 223 | | 160 | - | 2,359 | | 2,742 |
| Total Expenses | \$ | 890,995 | \$ | 48,590 | \$ | 71,756 | \$ | 1,011,341 |

STATEMENT OF CASH FLOWS YEAR ENDED MARCH 31, 2020

| CASH FLOWS FROM OPERATING ACTIVITIES | |
|---|----------------|
| Change in net assets | \$ (76,623) |
| Adjustments to reconcile change in net assets | |
| to net cash used by operating activities | |
| Depreciation expense | 2,596 |
| Investment income | (13,083) |
| Changes in operating assets and liabilities | |
| Accounts receivable | (2,120) |
| Due from affiliates | 14,060 |
| Inventory | (8,525) |
| Accounts payable | (1,809) |
| Accrued payroll | (8,500) |
| Accrued expenses | (513) |
| Net cash (used) for operating activities | (94,517) |
| CASH FLOWS FROM INVESTING ACTIVITIES | |
| Purchase of property and equipment | (4,665) |
| Net cash (used) for investing activities | (4,665) |
| NET (DECREASE) IN CASH | (99,182) |
| CASH, beginning of year | 719,271 |
| CASH, end of year | \$ 620,089 |

NOTES TO FINANCIAL STATEMENTS MARCH 31, 2020

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

World Parrot Trust USA, Inc. (the "Organization"), is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Its mission is to restore and protect wild parrots and their habitats and advance awareness by programs and education. The Organization is primarily funded through contributions from individual and corporate donors.

Basis of Accounting

The accompanying financial statements are prepared using the accrual method of accounting in compliance with accounting principles generally accepted in the United States of America. All revenue is recognized when earned and expenses are recorded when incurred.

Basis of Presentation

Net assets are classified for accounting and reporting purposes in two classes of net assets, according to externally imposed restrictions:

Net assets without donor restrictions – Net assets that are not subject to any donor-imposed restrictions. This class also includes restricted gifts whose donor-imposed restrictions were met during the fiscal year.

Net assets with donor restrictions – Net assets resulting (a) from contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations, (b) from other asset enhancements and diminishments that are subject to the same kind of stipulations, and (c) from reclassification from (or to) other classes of net assets as a consequence of donor-imposed stipulations. Some of these restrictions can expire, either by passage of time or their fulfillment and removal by actions of the Organization pursuant to those stipulations, while other restrictions never expire. The Organization has no net assets with donor restrictions at March 31, 2020.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Concentration of Credit Risk

The Organization maintains its cash in bank deposit accounts with several financial institutions. The balances, at times, may exceed federally insured limits as guaranteed by the Federal Deposit Insurance Corporations (FDIC). At March 31, 2020, the Organization's cash balances exceeded the federally insured limit by \$63,535.

Marketable Securities

Marketable Securities are carried at fair value. Fair value for contributed investments is determined by the market value at the date of donation.

Fair Value Measurements

Generally accepted accounting principles provide a framework for measuring fair value. That framework provides a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liability (Level 1) and the lowest priority to unobservable inputs (Level3).

Level 1 – Assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities. Level 1 assets do not require significant management judgment.

Level 2 – Assets or liabilities for which there are inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly, for the asset or liability such as (a) quoted prices for similar assets or liabilities in active markets, (b) quoted prices for identical or similar assets or liabilities in less active markets, or (c) other inputs that can be derived principally from, or corroborated by, observable market data.

Level 3 – Assets or liabilities for which there are inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The recorded values of accounts payable and accrued expenses approximate fair values due to their short maturities.

Inventory

Inventory is valued at the lower of cost (first-in, first-out) or market value and consists of clothing and accessories, books, DVDs and other parrot-themed items.

Property and Equipment

Property and equipment is stated at cost if purchased or fair value if contributed, net of accumulated depreciation. Maintenance and repairs are charged to expense as incurred, and renewals and betterments are capitalized. Gains or losses on disposals are credited or charged to operations.

The estimated useful lives of property and equipment are as follows:

Office Equipment 7 years Vehicles 5 years

Property and equipment is depreciated using the straight-line method over the estimated useful lives.

Donated Assets

Noncash donations are recorded as contributions without donor restrictions at their estimated fair values at the date of donation.

Donated Services

Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No donated services have been reflected in the financial statements. The Organization generally pays for services requiring specific expertise.

Revenue Recognition

The Organization reports contributions received and promises to give as increases in net assets without donor restrictions or net assets with donor restrictions, depending on the existence and nature of any donor restrictions.

Tax Status

The Organization has been granted tax-exempt status under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal or state income taxes has been recorded in the accompanying financial statements.

Financial Accounting Standards Board (FASB) Accounting Standards Codification ("ASC") 740-10 prescribes a comprehensive model for how an organization should measure, recognize, present, and disclose in its financial statements uncertain tax positions that the Organization has taken or expects to take on a tax return. In accordance with FASB ASC 740-10, the Organization recognizes the tax benefits from uncertain tax positions only if it is more-likely-than-not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The Organization's income tax filings are subject to audit by various taxing authorities. Management believes there was no significant impact on the Organization's financial statements as a result of the adoption of ASC 740-10.

Sales Tax

The Organization collects sales tax from customers and remits the entire amount to the State. The Organization's accounting policy is to include the tax collected and remitted to the State in revenue and expense. For the year ended March 31, 2020, the Organization's revenues and management and general expenses include \$76 of sales tax collected and remitted.

NOTE 2 – MARKETABLE SECURITIES

Marketable securities are measured and recorded at fair value. At March 31, 2020, all of the Organization's marketable securities are categorized as Level 1 based on the fair value hierarchy.

Marketable securities consist of the following at March 31, 2020:

| Common stock | \$ 55,987 |
|---------------------|--------------|
| Money market shares | 38,120 |
| | \$ 94,107 |

Investment income from these investments consists of the following at March 31, 2020:

| Interest and dividends | \$ 1,388 |
|---------------------------|--------------|
| Unrealized gains/(losses) | 11,695 |
| | \$ 13,083 |

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment at March 31, 2020 consisted of the following:

| Office equipment | \$ 11,705 |
|---------------------------------|--------------|
| Vehicles | 26,234 |
| | 37,939 |
| Less: accumulated depreciations | (34,829) |
| Property and equipment, net | \$ 3,110 |

Depreciation expense for the year ended March 31, 2020 was \$2,596.

NOTE 4 – LIQUIDITY

The Organization's financial instruments consist of cash and marketable securities, which total \$714,196 at March 31, 2020. The entirety of this amount is available to meet cash needs for general expenditures within one year.

NOTE 5 – REALTED PARTY TRANSACTIONS

The Organization's founder also founded Canadian World Parrot Trust and World Parrot Trust UK. The Board members are the same for all three Organizations. For operational convenience, the Organization and these affiliates occasionally pay for expenses on behalf of each other. These amounts are then repaid throughout the year. At March 31, 2020, the balance owed to the Organization by Canadian World Parrot Trust and World Parrot Trust UK was \$0 and \$20,985, respectively.

NOTE 6 – SUBSEQUENT EVENTS

The Organization has evaluated all subsequent events to the balance sheet date of March 31, 2020 through the date of the auditor's report. Management has determined there are no subsequent events that require recognition or disclosure in the financial statements.

The World Health Organization declared the novel coronavirus (COVID-19) outbreak a public health emergency. The full effect on the Organization's financial condition cannot be determined at this time.